

CONTRACT FOR SERVICES AND/OR PRODUCTS FOR E-RATE FUNDING YEAR 2016

This agreement is by and between the Willows Unified School District ("The District") and NetXperts, Inc. ("Service Provider") for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Funding Year 2016 effort. Service Provider was selected based on Service Provider's response to our RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal.

Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, invoicing and all other transactions associated with the project. The term of this contract shall commence on April 1, 2016 and shall terminate on September 30, 2019 for non-recurring services. This contract can be renewed for two additional 1 year terms.

The contract may be subject to the Owner receiving E-rate funding in the form of a funding commitment decision letter in the amount requested. Prices must be held firm for the duration of the E-Rate Funding Year 2016 fiscal year ending September 30, 2017 or until all work associated with the project(s) are complete (including any SLD approved extensions) The work shall be subject to the following conditions:

- A. Service Provider holds a valid Service Provider Identification Number (SPIN) and is not "Red-Light Status" with the FCC.
- B. These services may depend on partial funding from the E-rate program.
- C. The District expects Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- D. Contract may be contingent upon the specific funding of the FRN at the percentage rate submitted for.
- E. The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the form 471 Block 5. The Service Provider will be responsible for invoicing the Schools and Libraries Division for the funded amount unless the applicant elects to proceed without receipt of a Funding Commitment Decision letter.
- F. No E-rate billing can take place before July 1, 2016. If District elects to take delivery after April 1, 2015 but prior to Receipt of a Funding Commitment Decision letter then District is liable for all amounts and agrees to pay progress payments and invoice USAC via the Billed Entity Application for Reimbursement (Form 472)
- G. No installation work can take place before April 1, 2016.
- H. In the event of questions during the E-Rate audit process, Service Provider is expected to reply within 3 days to questions associated with their proposal.
- I. All work is subject to the 100% approval of the project or purchase by the FCC under the E-rate discount program of the Telecommunications Act of 1996 unless otherwise approved by District
- J. The Service Provider will be required to send copies of all forms and invoices submitted to SLD prior to invoicing the SLD to the District for our records.
- K. Service Provider will be responsible for procuring the discounted amount from the SLD unless District elects otherwise.

- L. In addition, District reserves the right to fund, or partially fund (proceed with project or purchase) or not to fund regardless of E-rate approval.
- M. It is understood that, subject to state and local law, this contract is for 3 years with 2 voluntary annual renewals (5 years)
- N. District agrees to promptly file Form 486 - Receipt of Service Confirmation upon receipt of a Funding Commitment Decision Letter.
- O. The contractor will submit all pricing in the Form 471 Item 21 format found at <http://www.usac.org/sl/tools/forms/471-templates.aspx>
- P. District agrees that progress payments based on percentage of completion and partial delivery of equipment are acceptable.

The Willows Unified School District agrees to pay the contract amount of \$ 219,401.38 (This is not the price submitted on Item 21 as the line item for Labor Hour Quantities did not allow for the use of decimals on item 21.) See Attached RFP for Upgrading Cabling to Cat6 cabling for Murdock Elementary School and Willows High School and Network Switches for Murdock Elementary School and Willows High School.

NetXperts, Inc.

SPIN: 143031867
 Signature: Carol Ann Nordine
 Printed Name: Carol Ann Nordine
 Title: VP Operations
 Date: April 8, 2016

Willows Unified School District:

Billed Entity Number:
 Signature: Mort Geivett Ed. D.
 Print Name: Mort Geivett, Ed. D.
 Title: Superintendent
 Date: April 8, 2016

ATTACHMENT 3

FIRM PROPOSAL / OFFER FORM

This Proposal/Offer Form must be duly executed and submitted with any proposal/offer to WUSD. The Offeror hereby agrees that its proposal/offer is subject to all RFP provisions, terms and conditions, attachments, exhibits, amendments and other applicable materials which are attached or incorporated by reference. Offeror hereby agrees to promptly enter into an agreement in substantial accordance with such RFP provisions, terms and conditions, and secure a performance bond within five (5) days of the Districts intent to award the contract.

The Offeror hereby agrees that its attached proposal/offer of which this is part, is a firm and irrevocable offer and valid for acceptance by WUSD for the period sixty (60) days after closing. The Offeror hereby agrees that if its proposal/offer is accepted by WUSD that it shall provide all of the equipment and services in accordance with the RFP, as it may be amended.

Total Cash Purchase Price (Not To Exceed) In Words and in Numbers _____

PRICING TO BE PROVIDED ON WORKSHEET BELOW

(\$ Two Hundred Nineteen Thousand Four Hundred one dollars and 38/100)

Name of Person Duly Authorized to Execute this Proposal/Offer: Carol Ann Nordine

Duly Authorized Signature: 

Title: VP - Operations

Date of this Proposal/Offer: 3-16-16

Company Name: NetXperts, Inc.

Company Address: 1777 Botelho Drive, Suite 102, Walnut Creek CA 94596

Company Phone: 925 806-0800

Company Fax: 925-806-0899

Price Estimate

Jeffrey Morignuchi
 NETXPERTS INC
 1777 BOTELHO DR STE 102
 WALNUT CREEK, CA 94596
 UNITED STATES
 Ph no: +1 9258606000 x153
 jmorignuchi@netxperfs.com

NETXPERTS INC.
 2680 BISHOP DR - STE
 SAN RAMON, CA 94583
 UNITED STATES
 Ph no: +1 9258768096
 jmorignuchi@netxperfs.com

Price Estimate for planning and information purposes only and is not a binding offer from Cisco.

Date: 15-Mar-2016
 Estimate ID: RY55055293LT
 Deal ID: NA

Part Number	Description	Service Duration	Unit Time	Unit Price	Qty	Unit Net Price	Disc(%)	Extended Net Price	FX2016 CE- Rate Eligible
WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14	7,300.00	11	7,300.00	0.00	80,300.00	100%
CON-SW-WS-C384FS	SN7C-NO RMA Cisco Catalyst 3850 24		N/A	374.00	11	374.00	0.00	4,114.00	100%
S3850UK9-37E	CAT3850 Universal I9 Image		14	0.00	11	0.00	0.00	0.00	
CAB-TA-NA	North America AC Type A Power Cable		14	0.00	11	0.00	0.00	0.00	
STACK-T1-50CM	50CM Type 1 Stacking Cable		14	0.00	11	0.00	0.00	0.00	
CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power		14	0.00	11	0.00	0.00	0.00	
C3850-NM-BLANK	Cisco Catalyst 3850 Network Module		14	0.00	11	0.00	0.00	0.00	
PWR-C1-715WAC	715W AC Config 1 Power Supply		14	0.00	11	0.00	0.00	0.00	
PWR-C1-BLANK	Config 1 Power Supply Blank		14	0.00	11	0.00	0.00	0.00	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base		14	13,000.00	1	13,000.00	0.00	13,000.00	100%
CON-SW-WS-C388PS	SN7C-NO RMA Cisco Catalyst 3850 48		N/A	665.00	1	665.00	0.00	665.00	100%
S3850UK9-37E	CAT3850 Universal I9 Image		14	0.00	1	0.00	0.00	0.00	
CAB-TA-NA	North America AC Type A Power Cable		14	0.00	1	0.00	0.00	0.00	
STACK-T1-50CM	50CM Type 1 Stacking Cable		14	0.00	1	0.00	0.00	0.00	
CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power		14	0.00	1	0.00	0.00	0.00	
C3850-NM-BLANK	Cisco Catalyst 3850 Network Module		14	0.00	1	0.00	0.00	0.00	
PWR-C1-715WAC	715W AC Config 1 Power Supply		14	0.00	1	0.00	0.00	0.00	
PWR-C1-BLANK	Config 1 Power Supply Blank		14	0.00	1	0.00	0.00	0.00	
C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network		14	500.00	12	500.00	0.00	6,000.00	100%
WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base		14	7,300.00	12	7,300.00	0.00	87,600.00	100%
CON-SW-WS-C384FS	SN7C-NO RMA Cisco Catalyst 3850 24		N/A	374.00	12	374.00	0.00	4,488.00	100%
S3850UK9-37E	CAT3850 Universal I9 Image		14	0.00	12	0.00	0.00	0.00	
CAB-TA-NA	North America AC Type A Power Cable		14	0.00	12	0.00	0.00	0.00	
STACK-T1-50CM	50CM Type 1 Stacking Cable		14	0.00	12	0.00	0.00	0.00	
CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power		14	0.00	12	0.00	0.00	0.00	
C3850-NM-BLANK	Cisco Catalyst 3850 Network Module		14	0.00	12	0.00	0.00	0.00	
PWR-C1-715WAC	715W AC Config 1 Power Supply		14	0.00	12	0.00	0.00	0.00	
PWR-C1-BLANK	Config 1 Power Supply Blank		14	0.00	12	0.00	0.00	0.00	
WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base		14	13,000.00	5	13,000.00	0.00	65,000.00	100%
CON-SW-WS-C388PS	SN7C-NO RMA Cisco Catalyst 3850 48		N/A	665.00	5	665.00	0.00	3,325.00	100%
S3850UK9-37E	CAT3850 Universal I9 Image		14	0.00	5	0.00	0.00	0.00	
CAB-TA-NA	North America AC Type A Power Cable		14	0.00	5	0.00	0.00	0.00	
STACK-T1-50CM	50CM Type 1 Stacking Cable		14	0.00	5	0.00	0.00	0.00	
CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power		14	0.00	5	0.00	0.00	0.00	
C3850-NM-BLANK	Cisco Catalyst 3850 Network Module		14	0.00	5	0.00	0.00	0.00	
PWR-C1-715WAC	715W AC Config 1 Power Supply		14	0.00	5	0.00	0.00	0.00	
PWR-C1-BLANK	Config 1 Power Supply Blank		14	0.00	5	0.00	0.00	0.00	
C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network		14	500.00	17	500.00	0.00	8,500.00	100%

Valid through: None
 FOB Point: None
 Product/Subscription Total: 260,400.00
 Service Total: 12,592.00
 Total Price: 272,992.00

Notes: Signed: Jeffrey Morignuchi

This Price Estimate does not constitute an offer by Cisco to sell products, but is included on this order to have a purchase order to Cisco with the valid data provided in this Price Estimate. Such a purchase order will be subject to Cisco standard procedures, terms and conditions for the acceptance of purchase orders. This order may be subject to sales tax, VAT, duty and freight charges even if not noted on this estimate.



NetXperts Inc.
 1777 Botelho Drive Suite 102
 Walnut Creek, CA 94596
 925-806-0800 Tel
 925-806-0899 Fax

QUOTE

Quote # NETQ15131
Date 03/16/16
Sales Rep. Dfreese

Quote To:

Willows Unified School District

 823 West Laurel Street
 Willows
 CA 95988
 530-934-6600

Bill To:

Willows Unified School District

 823 West Laurel Street
 Willows
 CA 95988
 530-934-6600

Qty	Part Number	Description	Unit Price	Ext. Price
<p>Willows - WUSD - Network Electronics Year 19 2016/2017 Site Name - Murdock Elementary School and Willows High School</p> <p>All Parts are 100% ERATE Eligible</p>				
11	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base	\$3,376.25	\$37,138.75
11	CON-SW-WS-C384PS	SNTC-NO RMA Cisco Catalyst 3850 24 Port PoE IP Base	\$0.00	\$0.00
11	S3850UK9-37E	CAT3850 Universal k9 image	\$0.00	\$0.00
11	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
11	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$0.00	\$0.00
11	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00
11	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	\$0.00
11	PWR-C1-715WAC	715W AC Config 1 Power Supply	\$0.00	\$0.00
11	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	\$0.00
1	WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	\$6,012.50	\$6,012.50
1	CON-SW-WSC388PS	SNTC-NO RMA Cisco Catalyst 3850 48 Port PoE IP Base	\$0.00	\$0.00
1	S3850UK9-37E	CAT3850 Universal k9 image	\$0.00	\$0.00
1	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
1	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$0.00	\$0.00
1	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00
1	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	\$0.00
1	PWR-C1-715WAC	715W AC Config 1 Power Supply	\$0.00	\$0.00
1	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	\$0.00

Qty	Part Number	Description	Unit Price	Ext. Price
12	C3850-NM-4-1G=	Cisco Catalyst 3850 4 x 1GE Network Module	\$231.25	\$2,775.00
12	WS-C3850-24P-S	Cisco Catalyst 3850 24 Port PoE IP Base	\$3,376.25	\$40,515.00
12	CON-SW-WS-C384PS	SNTC-NO RMA Cisco Catalyst 3850 24 Port PoE IP Base	\$0.00	\$0.00
12	S3850UK9-37E	CAT3850 Universal k9 image	\$0.00	\$0.00
12	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
12	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$0.00	\$0.00
12	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00
12	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	\$0.00
12	PWR-C1-715WAC	715W AC Config 1 Power Supply	\$0.00	\$0.00
12	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	\$0.00
5	WS-C3850-48P-S	Cisco Catalyst 3850 48 Port PoE IP Base	\$6,012.50	\$30,062.50
5	CON-SW-WSC388PS	SNTC-NO RMA Cisco Catalyst 3850 48 Port PoE IP Base	\$0.00	\$0.00
5	S3850UK9-37E	CAT3850 Universal k9 image	\$0.00	\$0.00
5	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	\$0.00
5	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$0.00	\$0.00
5	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	\$0.00	\$0.00
5	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	\$0.00
5	PWR-C1-715WAC	715W AC Config 1 Power Supply	\$0.00	\$0.00
5	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	\$0.00
17	C3850-NM-4-1G=	Cisco Catalyst 3850 4 x 1GE Network Module	\$231.25	\$3,931.25

Cable Materials and Labor for Murdock and Willows High

1	Bid Bond Fee	Bid Bond Fee	\$1,900.00	\$1,900.00
1	Cable	Cable Materials	\$37,157.00	\$37,157.00
1	Cable	Cable Labor	\$45,229.00	\$45,229.00
1	Equipment Rental	Equipment Rental	\$578.00	\$578.00

SubTotal	\$205,299.00
Sales Tax	\$12,213.38
Shipping	\$1,889.00

Total \$219,401.38

Terms & Conditions of this Proposal: All orders will be placed upon receipt of signed purchase order or a signed contract between NetXperts, Inc. and customer. Such purchase order or contract will be subject to any governing law. All hardware is warranted per manufacturer's published warranty only, unless an NetXperts Service Contract has been purchased. This order may be subject to: sales tax, VAT, duty and freight charges even if not noted on this quote. All items subject to a minimum 30% restocking fee. Payment terms for Services are due upon receipt. Terms for Hardware/Software are 50% due at order placement, 50% due upon delivery unless otherwise negotiated. This quotation is valid for 30 days. NetXperts Inc. - Confidential and Proprietary

68475	EA	LANmark6, Category 6 Cable CMR, Blue	10136339	Berk-tek
415	EA	Category 6 Jack Blue	61110-RL6	Leviton
415	EA	5' Patch Cord - Cat6	62460-05*	LEVITON
415	FT	10' Patch Cord - Cat6	62460-10*	LEVITON
120	EA	2-port Face plate with window Ivory	42080-2IS	LEVITON
7	EA	4-port Face plate with window Ivory	42080-4IS	LEVITON
16	EA	QuickPort Jack Panel, Label Holder, 24-Port, 1RU	49255-L24	LEVITON
8	EA	QuickPort Jack Panel, Label Holder, 48-Port, 1RU	49255-L48	LEVITON
22	EA	" Wall Mount Cabinet, Plexi	E4000-12UC	Innovative
268	EA	Fast-Cure Adhesive Connector, SC (Aqua) 50/125um Multimode OM3	49990-LSC	LEVITON
44	EA	Breakout Kit - 6 Fiber (24")	4988706S	LEVITON
2		Opt-X Ultra 4RU Fiber Enclosure, sliding tray, accepts 12 adapter plates	5R4UH-S12	LEVITON
23	EA	Opt-X Ultra 1RU Fiber Enclosure, sliding tray, accepts 3 adapter plates	5R1UH-S03	LEVITON
44	EA	Adapter- 6 Fiber SC 50mm	5F100-6BC	LEVITON
9900	EA	OSP MM 50/125 Fiber Cab	D006EB3010,	Berk-tek
9900	EA	8 Strand indoor outdoor fiber		Berk-tek
127	EA	LD5 SURFACE MOUNT RACEWAY WHITE	LD5IW8-A	PANDUIT
120	EA	LD5 COUPLER	CF5IW-E	PANDUIT
40	EA	LD5 RIGHT ANGLE FITTING	RAFC5IW-X	PANDUIT
75	EA	LD5 DROP CEILING FITTING	DCF5IW-X	PANDUIT
20	EA	LD5 T FITTING	TFC5IW-X	PANDUIT
20	EA	LD5 INSIDE CORNER FITTING	ICFC5IW-X	PANDUIT
20	EA	LD5 OUTSIDE CORNER FITTING	OCFC5IW-X	PANDUIT
2937	EA	J-Hook 2" w/wire clip	BCH32-W2	B-LINE

8	EA	ated UL Putty - sleeve 22Cu	SSP100	STI
2	EA	75' Foot Role Velcro	43115-75	Leviton
2	EA	Brother P-Touch Labels - .35" / 9mm Black on White, Patch Panel & Plates	TZe221	Brother
180	FT	1 1/2 " Conduit		